

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 10-Q

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**
For the quarterly period ended July 31, 2019

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**
For the transition period from _____ to _____

Commission File Number: 1-4702

AMREP Corporation

(Exact Name of Registrant as Specified in its Charter)

<u>Oklahoma</u> State or Other Jurisdiction of Incorporation or Organization	<u>59-0936128</u> I.R.S. Employer Identification No.
<u>620 West Germantown Pike, Suite 175 Plymouth Meeting, PA</u> Address of Principal Executive Offices	<u>19462</u> Zip Code

(610) 487-0905
Registrant's Telephone Number, Including Area Code

Not Applicable
Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock \$0.10 par value	AXR	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 (the "Exchange Act") during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer", "accelerated filer", "smaller reporting company", and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer <input type="checkbox"/>	Accelerated filer <input type="checkbox"/>
Non-accelerated filer <input checked="" type="checkbox"/>	Smaller reporting company <input checked="" type="checkbox"/>
Emerging growth company <input type="checkbox"/>	

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes [] No [X]

Number of Shares of Common Stock, par value \$.10 per share, outstanding at September 9, 2019 – 8,136,904.

AMREP CORPORATION AND SUBSIDIARIES

INDEX

	<u>PAGE NO.</u>
PART I. FINANCIAL INFORMATION	
Item 1. Financial Statements	
Consolidated Balance Sheets July 31, 2019 (Unaudited) and April 30, 2019	1
Consolidated Statements of Operations (Unaudited) Three Months Ended July 31, 2019 and 2018	2
Consolidated Statements of Shareholders' Equity (Unaudited) Three Months Ended July 31, 2019 and 2018	3
Consolidated Statements of Comprehensive (Loss) Income (Unaudited) Three Months Ended July 31, 2019 and 2018	4
Consolidated Statements of Cash Flows (Unaudited) Three Months Ended July 31, 2019 and 2018	5
Notes to Consolidated Financial Statements (Unaudited)	6
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	12
Item 4. Controls and Procedures	15
PART II. OTHER INFORMATION	
Item 6. Exhibits	16
SIGNATURE	17
EXHIBIT INDEX	18

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

AMREP CORPORATION AND SUBSIDIARIES

Consolidated Balance Sheets

(Amounts in thousands, except share and per share amounts)

<u>ASSETS</u>	July 31, 2019 <u>(Unaudited)</u>	April 30, 2019 <u></u>
Cash and cash equivalents	\$ 15,591	\$ 13,267
Cash and cash equivalents - restricted	305	969
Real estate inventory	55,515	57,773
Investment assets, net	17,108	17,227
Other assets	6,672	6,475
Taxes receivable, net	283	283
Deferred income taxes, net	4,603	4,536
TOTAL ASSETS	<u>\$ 100,077</u>	<u>\$ 100,530</u>
<u>LIABILITIES AND SHAREHOLDERS' EQUITY</u>		
LIABILITIES:		
Accounts payable and accrued expenses	\$ 3,009	\$ 2,964
Notes payable, net	842	1,319
Accrued pension costs	6,365	6,401
TOTAL LIABILITIES	<u>10,216</u>	<u>10,684</u>
SHAREHOLDERS' EQUITY:		
Common stock, \$.10 par value; shares authorized – 20,000,000; shares issued – 8,362,154 at July 31, 2019 and 8,353,154 at April 30, 2019	836	835
Capital contributed in excess of par value	51,261	51,205
Retained earnings	48,856	49,052
Accumulated other comprehensive loss, net	(6,877)	(7,031)
Treasury stock, at cost – 225,250 shares at July 31, 2019 and April 30, 2019	(4,215)	(4,215)
TOTAL SHAREHOLDERS' EQUITY	<u>89,861</u>	<u>89,846</u>
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>\$ 100,077</u>	<u>\$ 100,530</u>

The accompanying notes to consolidated financial statements are an integral part of these consolidated financial statements.

AMREP CORPORATION AND SUBSIDIARIES
Consolidated Statements of Operations (Unaudited)
Three Months Ended July 31, 2019 and 2018
(Amounts in thousands, except per share amounts)

	2019	2018
REVENUES:		
Real estate land sales	\$ 4,382	\$ 4,181
Rental income	341	-
Other	44	57
	4,767	4,238
COSTS AND EXPENSES:		
Real estate land sales	3,655	3,731
Real estate operating expenses	559	276
General and administrative expenses:		
Real estate operations	113	188
Corporate operations	894	927
Operating expenses	5,221	5,122
Operating loss from continuing operations	(454)	(884)
Interest income, net	124	28
Loss from continuing operations before income taxes	(330)	(856)
Benefit for income taxes	(134)	(194)
Loss from continuing operations	(196)	(662)
Income from discontinued operations, net of income taxes (Note 2)	-	723
Net (loss) income	(196)	61
Basic and diluted (loss) earnings per share		
Continuing operations	\$ (0.02)	\$ (0.08)
Discontinued operations	-	0.09
(Loss) earnings per share, net	\$ (0.02)	\$ 0.01
Weighted average number of common shares outstanding – basic	8,095	8,086
Weighted average number of common shares outstanding – diluted	8,095	8,124

The accompanying notes to consolidated financial statements are an integral part of these consolidated financial statements.

AMREP CORPORATION AND SUBSIDIARIES
Consolidated Statements of Shareholders' Equity (Unaudited)
(Amounts in thousands)

	<u>Common Stock</u>		Capital Contributed in Excess of Par Value	Retained Earnings	Accumulated Other Comprehensive Loss	Treasury Stock, at Cost	Total
	Shares	Amount					
Balance, May 1, 2019	8,353	\$ 835	\$ 51,205	\$ 49,052	\$ (7,031)	\$ (4,215)	\$ 89,846
Issuance of restricted common stock	9	1	56	-	-	-	57
Net loss				(196)			(196)
Other comprehensive income	-	-	-	-	154	-	154
Balance, July 31, 2019	<u>8,362</u>	<u>\$ 836</u>	<u>\$ 51,261</u>	<u>\$ 48,856</u>	<u>\$ (6,877)</u>	<u>\$ (4,215)</u>	<u>\$ 89,861</u>
Balance, May 1, 2018	8,324	\$ 832	\$ 50,922	\$ 47,525	\$ (7,934)	\$ (4,215)	\$ 87,130
Issuance of restricted common stock	29	3	203	-	-	-	206
Net income	-	-	-	61	-	-	61
Other comprehensive income	-	-	-	-	157	-	157
Balance, July 31, 2018	<u>8,353</u>	<u>\$ 835</u>	<u>\$ 51,125</u>	<u>\$ 47,586</u>	<u>\$ (7,777)</u>	<u>\$ (4,215)</u>	<u>\$ 87,554</u>

The accompanying notes to consolidated financial statements are an
integral part of these consolidated financial statements.

AMREP CORPORATION AND SUBSIDIARIES
Consolidated Statements of Comprehensive (Loss) Income (Unaudited)
Three Months Ended July 31, 2019 and 2018
(Amounts in thousands)

	2019	2018
Net (loss) income	\$ (196)	\$ 61
Other comprehensive income, net of tax:		
Decrease in pension liability, net of tax (\$67 in 2019 and \$69 in 2018)	154	157
Other comprehensive income	154	157
Total comprehensive (loss) income	\$ (42)	\$ 218

The accompanying notes to consolidated financial statements are an
integral part of these consolidated financial statements.

AMREP CORPORATION AND SUBSIDIARIES
Consolidated Statements of Cash Flows (Unaudited)
Three Months Ended July 31, 2019 and 2018
(Amounts in thousands)

	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net (loss) income	\$ (196)	\$ 61
Income from discontinued operations	-	723
Loss from continuing operations	\$ (196)	\$ (662)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Depreciation	127	126
Amortization of deferred financing fees	65	4
Non-cash credits and charges:		
Interest earned on deferred purchase price	(64)	-
Stock-based compensation	48	25
Deferred income tax benefit	(134)	(107)
Net periodic pension cost	186	186
Deferred Rent	(24)	-
Changes in assets and liabilities:		
Real estate inventory and investment assets	2,255	(299)
Other assets	(104)	(6)
Accounts payable and accrued expenses	45	312
Taxes receivable and payable	-	272
Other liabilities and deferred revenue	-	(57)
Total adjustments	2,400	456
Net cash provided by (used in) operating activities of continuing operations	2,204	(206)
Net cash provided by operating activities of discontinued operations	-	990
Net cash provided by operating activities	2,204	784
CASH FLOWS FROM INVESTING ACTIVITIES:		
Proceeds from corporate-owned life insurance policy	-	85
Capital expenditures	(1)	-
Net cash (used in) provided by investing activities of continuing operations	(1)	85
Net cash (used in) investing activities of discontinued operations	-	(34)
Net cash (used in) provided by investing activities	(1)	51
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from debt financing	29	1,044
Principal debt payments	(572)	(774)
Payments for debt issuance costs	-	(46)
Net cash (used in) provided by financing activities	(543)	224
Increase in cash, cash equivalents and restricted cash	1,660	1,059
Cash, cash equivalents and restricted cash, beginning of period	14,236	14,041
Cash, cash equivalents and restricted cash, end of period	\$ 15,896	\$ 15,100
SUPPLEMENTAL CASH FLOW INFORMATION:		
Income taxes refunded, net	\$ -	\$ (271)
Right-of-use assets obtained in exchange for operating lease liabilities	\$ 198	\$ -

The accompanying notes to consolidated financial statements are an integral part of these consolidated financial statements.

AMREP CORPORATION AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)
Three Months Ended July 31, 2019 and 2018

(1) SUMMARY OF SIGNIFICANT ACCOUNTING AND FINANCIAL REPORTING POLICIES

The accompanying unaudited consolidated financial statements have been prepared by AMREP Corporation (the “Company”) pursuant to the rules and regulations of the Securities and Exchange Commission (the “SEC”) for interim financial information, and do not include all the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. The Company, through its subsidiaries, is primarily engaged in one business segment: the real estate business. The Company has no foreign sales or activities outside the United States. All significant intercompany accounts and transactions have been eliminated in consolidation.

In the opinion of management, these unaudited consolidated financial statements include all adjustments, which are of a normal recurring nature, considered necessary to reflect a fair presentation of the results for the interim periods presented. The results of operations for such interim periods are not necessarily indicative of what may occur in future periods. Unless the context otherwise indicates, all references to 2020 and 2019 are to the fiscal years ending April 30, 2020 and 2019 and all references to the first quarters of 2020 and 2019 mean the fiscal three month periods ended July 31, 2019 and 2018.

The unaudited consolidated financial statements herein should be read in conjunction with the Company’s annual report on Form 10-K for the year ended April 30, 2019, which was filed with the SEC on July 26, 2019 (the “2019 Form 10-K”). Certain 2019 balances in these financial statements have been reclassified to conform to the current year presentation with no effect on net income or loss or shareholders’ equity.

Summary of Significant Accounting Policies

The significant accounting policies used in preparing these consolidated financial statements are consistent with the accounting policies described in the 2019 Form 10-K, except for those adopted as described below.

Recently Adopted Accounting Pronouncements

In February 2016, the Financial Accounting Standards Board (the “FASB”) issued Accounting Standards Update (“ASU”) No. 2016-02, *Leases*. Since that date, the FASB has issued additional ASUs providing further guidance for lease transactions (collectively “ASU 2016-02”). ASU 2016-02 requires that a lessee recognize the assets and liabilities that arise from operating leases. A lessee should recognize in its balance sheet a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. For leases with a term of twelve months or less, a lessee is permitted to make an accounting policy election by class of underlying asset not to recognize lease assets and lease liabilities. In addition, ASU 2016-02 requires fixed lease payments under tenant leases to be recognized on a straight-line basis over the term of the related lease where the Company is lessor. The cumulative difference between lease revenue recognized under the straight-line method and contractual lease payments is recorded within Other assets on the consolidated balance sheets. ASU 2016-02 was effective for the Company on May 1, 2019, with the Company recognizing and measuring leases at the beginning of the earliest period presented using a modified retrospective approach. In the quarter ended July 31, 2019, right-of-use assets obtained in exchange for operating lease liabilities amounted to \$198,000 as a result of adoption of ASU 2016-02. The adoption of ASU 2016-02 by the Company did not have a material effect on its consolidated financial statements.

In June 2018, the FASB issued ASU No. 2018-07, *Compensation – Stock Compensation (Topic 718) – Improvements to Nonemployee Share-based Payment Accounting*. ASU 2018-07 addresses several aspects of the accounting for nonemployee share-based payment transactions, including share-based payment transactions for acquiring goods and services from nonemployees. ASU 2018-07 was effective for the Company on May 1, 2019. The adoption of ASU 2018-07 by the Company had no impact on its consolidated financial statements.

In January 2018, the FASB issued ASU No. 2018-02, *Income Statement – Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income*, which permits but does not require the reclassification to retained earnings of certain tax effects resulting from the U.S. Tax Cuts and Jobs Act related to items in accumulated other comprehensive income. ASU 2018-02 may be applied retrospectively to each period in which the effect of the U.S. Tax Cuts and Jobs Act is recognized or may be applied in the period of adoption. ASU 2018-02 was effective for the Company on May 1, 2019. The Company had no such tax effects and therefore the adoption of ASU 2018-02 had no impact on its consolidated financial statements.

Recently Issued Accounting Pronouncements

In August 2018, the FASB issued ASU No. 2018-13, *Fair Value Measurement (Topic 820): Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement*. ASU 2018-13 eliminates certain disclosure requirements for fair value measurements for all entities, requires public entities to disclose certain new information and modifies some disclosure requirements to improve the effectiveness of disclosures in the notes to financial statements. ASU 2018-13 will be effective for the Company’s fiscal year beginning May 1, 2020. The Company is currently evaluating the impact that this ASU will have on the Company’s consolidated financial statements.

In August 2018, the FASB issued ASU No. 2018-14, *Compensation—Retirement Benefits—Defined Benefit Plans—General (Subtopic 715-20): Disclosure Framework—Changes to the Disclosure Requirements for Defined Benefit Plans*. ASU 2018-14 removes disclosures that no longer are considered cost beneficial, clarifies the specific requirements of disclosures, and adds disclosure requirements identified as relevant for companies with defined benefit retirement plans. ASU 2018-14 will be effective for the Company’s fiscal year beginning May 1, 2020. The Company is currently evaluating the impact that this ASU will have on the Company’s consolidated financial statements.

(2) DISCONTINUED OPERATIONS

Refer to Note 2 to the consolidated financial statements contained in the 2019 Form 10-K for detail about the sale in 2019 of the Company’s fulfillment services business reported as discontinued operations in the accompanying financial statements. The following table provides a reconciliation of the carrying amounts of components of pretax income of the discontinued operations to the amounts reported in the accompanying consolidated statements of operations:

	Three Months ended July 31, 2018
	(in thousands)
Components of pretax income from discontinued operations:	
Revenues	\$ 7,445
Operating expenses	6,233
General and administrative expenses	346
Interest expense	1
Income from discontinued operations before income taxes	865
Provision for income taxes	142
Income from discontinued operations	\$ 723

(3) RESTRICTED CASH

The Company has entered into two Subdivision Improvement Agreements with the City of Rio Rancho, New Mexico. In connection with these agreements, the Company has signed a promissory note for each subdivision and deposited restricted funds in a reserve bank account for each subdivision. Following successful completion and acceptance of the Company’s performance in a subdivision, the applicable

promissory note will be cancelled and the related restricted funds will be returned to the Company's general cash.

During the three months ended July 31, 2019, \$664,000 of cash was released from restrictions under the Subdivision Improvement Agreements. The total amount of restricted funds at July 31, 2019 was \$305,000 and at April 30, 2019 was \$969,000.

The following provides a reconciliation of the Company's cash, cash equivalents and restricted cash as reported in the consolidated balance sheets to the amount reported in the statement of cash flows for the three month period ending July 31, 2019:

	July 31, 2019	April 30, 2019
	(in thousands)	
Cash and cash equivalents	\$ 15,591	\$ 13,267
Restricted cash	305	969
Total cash, cash equivalents and restricted cash	<u>\$ 15,896</u>	<u>\$ 14,236</u>

(4) INVESTMENT ASSETS, NET

Investment assets, net consist of:

	July 31, 2019	April 30, 2019
	(in thousands)	
Land held for long-term investment	\$ 9,709	\$ 9,706
Leased warehouse and office facilities	13,527	13,527
Less accumulated depreciation	<u>(6,128)</u>	<u>(6,006)</u>
	7,399	7,521
	<u>\$ 17,108</u>	<u>\$ 17,227</u>

Land held for long-term investment represents property located in areas that are not planned to be developed in the near term and thus has not been offered for sale. As of April 30, 2019, the Company held approximately 12,000 acres of land in New Mexico classified as land held for long-term investment.

The warehouse and office facilities are located in Palm Coast, Florida, aggregate 204,000 square feet and are leased to a third party with a lease term that expires in 2029. Depreciation associated with the warehouse and office facilities of \$122,000 and \$122,000 was charged to operations for the three months ended July 31, 2019 and July 31, 2018.

(5) OTHER ASSETS

Other assets consist of:

	July 31, 2019	April 30, 2019
	(in thousands)	
Deferred purchase price	\$ 5,584	\$ 5,636
Prepaid expenses and other, net	1,088	839
	<u>\$ 6,672</u>	<u>\$ 6,475</u>

The Company recognized deferred purchase price upon the sale of the Company's fulfillment services business in April 2019. The deferred purchase price is being amortized over the term of the two lease agreements, with \$52,000 of tenant lease payments reducing the deferred purchase price for the three months ended July 31, 2019. Prepaid expenses and other, net includes property and equipment for which there was \$4,000 charged to depreciation expense for the three months ended July 31, 2019 and July 31, 2018. Right-of-use assets associated with the Company's leases, amount to \$175,000, net of \$23,000 of depreciation expense charged during the three months ended July 31, 2019.

(6) ACCOUNTS PAYABLE AND ACCRUED EXPENSES

Accounts payable and accrued expenses consist of:

	July 31, 2019	April 30, 2019
	(in thousands)	
Real estate operations	\$ 2,391	\$ 2,359
Corporate operations	618	605
	<u>\$ 3,009</u>	<u>\$ 2,964</u>

As of July 31, 2019, accounts payable and accrued expenses for the Company's real estate business included accrued expenses of \$439,000, trade payables of \$590,000, real estate customer deposits of \$1,317,000 and other of \$45,000. As of April 30, 2019, accounts payable and accrued expenses for the Company's real estate business included accrued expenses of \$491,000, trade payables of \$652,000, real estate customer deposits of \$1,198,000 and other of \$18,000.

(7) NOTES PAYABLE

Notes payable, net consist of:

	July 31, 2019	April 30, 2019
	(in thousands)	
Real estate notes payable	\$ 842	\$ 1,384
Unamortized debt issuance costs	-	(65)
	<u>\$ 842</u>	<u>\$ 1,319</u>

Refer to Note 7 to the consolidated financial statements contained in the 2019 Form 10-K for detail about the loan agreement entered into with Main Bank in July 2018 with respect to the development of certain planned residential lots within the Hawksite subdivision located in Rio Rancho, New Mexico. The outstanding principal amount of the loan as of July 31, 2019 was \$813,000 and the Company made principal repayments of \$390,000 during the three months ended July 31, 2019. The interest rate on the loan at July 31, 2019 was 7.88%. The Company capitalized \$20,000 and \$0 of interest related to this loan in the three months ended July 31, 2019 and July 31, 2018. In August 2019, the outstanding principal amount of the loan was fully repaid and the loan was terminated.

Refer to Note 7 to the consolidated financial statements contained in the 2019 Form 10-K for detail about the loan agreement entered into with BOKF, NA dba Bank of Albuquerque ("BoABQ") in December 2017 with respect to the development of certain planned residential lots within the Lomas Encantadas subdivision located in Rio Rancho, New Mexico. The Company made principal repayments of \$182,000 during the three months ended July 31, 2019. The Company capitalized \$4,000 and \$26,000 of interest related to this loan in the three months ended July 31, 2019 and July 31, 2018. In June 2019, the outstanding principal amount of the loan was fully repaid and the loan was terminated.

Refer to Note 15 to the consolidated financial statements contained in the 2019 Form 10-K for detail about the loan agreement entered into with BoABQ in June 2019 with respect to the development of certain planned residential lots within the Lomas Encantadas subdivision located in Rio Rancho, New Mexico. The outstanding principal amount of the loan as of July 31, 2019 was \$28,000 and the Company made no principal repayments during the three months ended July 31, 2019. The total book value of the property within the Lomas Encantadas subdivision mortgaged to BoABQ under this loan was \$922,000 as of July 31, 2019. The interest rate on the loan at July 31, 2019 was 5.39%. The Company capitalized less than \$1,000 of interest related to this loan in the three months ended July 31, 2019. At July 31, 2019, the Company was in compliance with the financial covenants contained within the loan documentation.

(8) OTHER REVENUES

Other revenues were \$44,000 for the three months ended July 31, 2019 and \$57,000 for the three months ended July 31, 2018 and primarily consisted of forfeited deposits and amortization of deferred revenue.

(9) BENEFIT PLANS

Pension Plan

Refer to Note 10 to the consolidated financial statements contained in the 2019 Form 10-K for detail regarding the Company's defined benefit pension plan. The Company recognizes the known changes in the funded status of the pension plan in the period in which the changes occur through other comprehensive income, net of the related deferred income tax effect. The Company recognized other comprehensive income of \$154,000 and \$157,000 for the three months ended July 31, 2019 and July 31, 2018, related to the amortization of the plan's unrecognized net loss included in Accumulated other comprehensive loss, net in the accompanying financial statements.

The Company funds the pension plan in compliance with IRS funding requirements. The Company did not make any contributions to the pension plan during the three months ended July 31, 2019 or July 31, 2018.

In the quarter ended July 31, 2019, the Company initiated a limited offer for certain former employees with vested benefits in the Company's defined benefit pension plan to elect to receive a lump sum payout of their pension benefit. The Company completed these lump sum payments from the pension plan in September 2019 to 309 former employees for approximately \$7,200,000. The Company expects to recognize a non-cash pre-tax pension settlement charge in the quarter ending October 31, 2019 of approximately \$2,960,000.

Equity Compensation Plan

Refer to Note 10 to the consolidated financial statements contained in the 2019 Form 10-K for detail regarding the AMREP Corporation 2016 Equity Compensation Plan (the "2016 Equity Plan") and the AMREP Corporation 2006 Equity Compensation Plan (together with the 2016 Equity Plan, the "Equity Plans"). The Company issued 9,000 shares and 29,200 shares of restricted common stock under the 2016 Equity Plan during the three months ended July 31, 2019 and July 31, 2018. During the three months ended July 31, 2019 and July 31, 2018, 10,000 shares and 8,750 shares of restricted common stock previously issued under the Equity Plans vested. As of July 31, 2019 and July 31, 2018, 41,667 shares and 55,200 shares of restricted common stock previously issued under the Equity Plans had not vested. For the three months ended July 31, 2019 and July 31, 2018, the Company recognized \$25,000 and \$25,000 of non-cash compensation expense related to the vesting of restricted shares of common stock. As of July 31, 2019 and July 31, 2018, there was \$164,000 and \$248,000 of unrecognized compensation expense related to restricted shares of common stock previously issued under the Equity Plans which had not vested as of those dates, which is expected to be recognized over the remaining vesting term not to exceed three years. In addition, the Company recognized \$23,000 of expense during the three months ended July 31, 2019 related to deferred stock units expected to be issued to non-employee members of the Company's Board of Directors in December 2019.

(10) **INTEREST INCOME, NET**

Interest income, net consists of:

	July 31, 2019	July 31, 2018
	(in thousands)	
Interest income on savings	\$ 60	\$ 32
Interest on deferred purchase price	64	-
Interest expense	-	(4)
	<u>\$ 124</u>	<u>\$ 28</u>

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

INTRODUCTION

AMREP Corporation (the “Company”), through its subsidiaries, is primarily engaged in one business segment: the real estate business. The Company has no foreign sales or activities outside the United States.

The following provides information that management believes is relevant to an assessment and understanding of the Company’s consolidated results of operations and financial condition. The information contained in this section should be read in conjunction with the consolidated financial statements and related notes thereto included in this report on Form 10-Q and with the Company’s annual report on Form 10-K for the year ended April 30, 2019, which was filed with the Securities and Exchange Commission on July 26, 2019 (the “2019 Form 10-K”). Many of the amounts and percentages presented in this Item 2 have been rounded for convenience of presentation. Unless the context otherwise indicates, all references to 2020 and 2019 are to the fiscal years ending April 30, 2020 and 2019 and all references to the first quarters of 2020 and 2019 mean the fiscal three month periods ended July 31, 2019 and 2018.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Management’s discussion and analysis of financial condition and results of operations is based on the accounting policies used and disclosed in the 2019 consolidated financial statements and accompanying notes that were prepared in accordance with accounting principles generally accepted in the United States of America and included as part of the 2019 Form 10-K and in Note 1 of the notes to the consolidated financial statements included in this report on Form 10-Q. The preparation of those consolidated financial statements required management to make estimates and assumptions that affected the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual amounts or results could differ from those estimates and assumptions.

The Company’s critical accounting policies, assumptions and estimates are described in Item 7 of Part II of the 2019 Form 10-K. There have been no changes in these critical accounting policies.

The significant accounting policies of the Company are described in Note 1 to the consolidated financial statements contained in the 2019 Form 10-K and in Note 1 of the notes to the consolidated financial statements included in this report on Form 10-Q. Information concerning the Company’s implementation and the impact of recent accounting standards issued by the Financial Accounting Standards Board is included in the notes to the consolidated financial statements contained in the 2019 Form 10-K and in the notes to the consolidated financial statements included in this report on Form 10-Q. The Company did not

adopt any accounting policy in the three months ended July 31, 2019 that had a material impact on its consolidated financial statements.

The Company adopted the following accounting policies effective May 1, 2019:

- In February 2016, the Financial Accounting Standards Board (the “FASB”) issued Accounting Standards Update (“ASU”) No. 2016-02, *Leases*. Since that date, the FASB has issued additional ASUs providing further guidance for lease transactions (collectively “ASU 2016-02”). ASU 2016-02 requires that a lessee recognize the assets and liabilities that arise from operating leases. A lessee should recognize in its balance sheet a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. For leases with a term of twelve months or less, a lessee is permitted to make an accounting policy election by class of underlying asset not to recognize lease assets and lease liabilities. In the quarter ended July 31, 2019, right-of-use assets obtained in exchange for operating lease liabilities amounted to \$198,000. In addition, ASU 2016-02 requires fixed lease payments under tenant leases to be recognized on a straight-line basis over the term of the related lease. The cumulative difference between lease revenue recognized under the straight-line method and contractual lease payments is recorded within Other assets on the consolidated balance sheets. ASU 2016-02 was effective for the Company on May 1, 2019, with the Company recognizing and measuring leases at the beginning of the earliest period presented using a modified retrospective approach. The adoption of ASU 2016-02 by the Company did not have a material effect on its consolidated financial statements.
- In June 2018, the FASB issued ASU No. 2018-07, *Compensation – Stock Compensation (Topic 718) – Improvements to Nonemployee Share-based Payment Accounting*. ASU 2018-07 addresses several aspects of the accounting for nonemployee share-based payment transactions, including share-based payment transactions for acquiring goods and services from nonemployees. ASU 2018-07 was effective for the Company on May 1, 2019. The adoption of ASU 2018-07 by the Company had no impact on its consolidated financial statements.
- In January 2018, the FASB issued ASU No. 2018-02, *Income Statement – Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income*, which permits but does not require the reclassification to retained earnings of certain tax effects resulting from the U.S. Tax Cuts and Jobs Act related to items in accumulated other comprehensive income. ASU 2018-02 may be applied retrospectively to each period in which the effect of the U.S. Tax Cuts and Jobs Act is recognized or may be applied in the period of adoption. ASU 2018-02 was effective for the Company on May 1, 2019. The Company had no such tax effects and therefore the adoption of ASU 2018-02 had no impact on its consolidated financial statements.

RESULTS OF OPERATIONS

Prior to April 26, 2019, the Company had been engaged in the fulfillment services business. On April 26, 2019, the fulfillment services business was sold (refer to Item 1 of Part I of the 2019 Form 10-K for more detail). The Company’s fulfillment services business has been classified as discontinued operations in the financial statements included in this report on Form 10-Q. Financial information from prior periods has been reclassified to conform to this presentation.

For the first quarter of 2020, the Company recorded a net loss of \$196,000, or \$0.02 per share, compared to net income of \$61,000, or \$0.01 per share, for the first quarter of 2019. Results from 2020 consisted entirely of continuing operations. For the first quarter of 2019, results consisted of (i) a net loss from continuing operations of \$662,000, or \$0.08 per share and (ii) net income from discontinued operations of \$723,000, or \$0.09 per share. A discussion of continuing operations follows.

Continuing Operations

Revenues were \$4,767,000 for the first quarter of 2020 compared to \$4,238,000 for the same period of 2019.

Revenues from land sales were \$4,382,000 for the first quarter of 2020 compared to \$4,181,000 for the same period of 2019. For the first quarter of 2020 and 2019, the Company's land sales in New Mexico were as follows (dollars in thousands):

	Ended July 31, 2019			Ended July 31, 2018		
	Acres Sold	Revenue	Revenue Per Acre	Acres Sold	Revenue	Revenue Per Acre
Three months:						
Developed						
Residential	10	\$ 4,382	\$ 438	11.5	\$ 4,150	\$ 361
Commercial	-	-	-	-	-	-
Total Developed	10	4,382	438	11.5	4,150	361
Undeveloped	-	-	-	0.8	31	39
Total	10	4,382	438	12.3	\$ 4,181	\$ 340

The average gross profit percentage on land sales in New Mexico before indirect costs was 17% for the first quarter of 2020 compared to 11% for the same period of 2019. The profit percentage increase is attributable to the demand for lots by builders. As a result of many factors, including the nature and timing of specific transactions and the type and location of land being sold, revenues, average selling prices and related average gross profits from land sales can vary significantly from period to period and prior results are not necessarily a good indication of what may occur in future periods.

Rent revenues were \$341,000 for the first quarter of 2020. There were no comparable rents from the prior year due to the applicable lease agreements being signed in April 2019 as part of the sale of the Company's fulfillment services business.

Other revenues were \$44,000 for the first quarter of 2020 compared to \$57,000 for the same period of 2019. Other revenues included fees and forfeited deposits from customers and, for the first quarter of 2019, the recognition of \$57,000 of deferred revenue related to an oil and gas lease.

Operating expenses for real estate increased from \$276,000 for the first quarter of 2019 to \$559,000 for the same period of 2020, primarily due to increased employee bonuses, new allocations of certain employee costs to operating expenses, increased accruals for real estate taxes and increased health care benefits costs.

Real estate general and administrative expenses decreased from \$188,000 for the first quarter of 2019 to \$113,000 for the same period of 2020, primarily due to a decrease in legal fees. Corporate general and administrative expenses decreased from \$927,000 for the first quarter of 2019 to \$894,000 for the same period of 2020, primarily due to new allocations of certain employee costs to operating expenses and lower travel and legal expenses.

Interest income, net increased from \$28,000 for the first quarter of 2019 to \$124,000 for the same period of 2020, primarily due to management of excess funds in higher yielding savings accounts and a reduction in interest expense.

The Company had a benefit for income taxes of \$134,000 in connection with a \$330,000 loss from continuing operations before income taxes for the first quarter of 2020, as compared to a benefit for income taxes of \$194,000 in connection with an \$856,000 loss from continuing operations before income taxes for the same period of 2019. The benefit for income taxes included expenses related to federal income tax as well as the net tax benefits related to state operating losses. The change in the effective tax rate in the first quarter of 2020 from the first quarter of 2019 was due to the effect of discontinued operations.

In the quarter ended July 31, 2019, the Company initiated a limited offer for certain former employees with vested benefits in the Company's defined benefit pension plan to elect to receive a lump sum payout of their pension benefit. The Company completed these lump sum payments from the pension plan in September 2019 to 309 former employees for approximately \$7,200,000. The Company expects to recognize a non-cash pre-tax pension settlement charge in the quarter ending October 31, 2019 of approximately \$2,960,000.

LIQUIDITY AND CAPITAL RESOURCES

The Company's primary sources of funding for working capital requirements are cash flow from operations, bank financing for specific real estate projects and existing cash balances. The Company's liquidity is affected by many factors, including some that are based on normal operations and some that are related to the industry in which the Company operates and the economy generally. Except as described below, there have been no material changes to the Company's liquidity and capital resources as reflected in the Liquidity and Capital Resources section of Management's Discussion and Analysis of Financial Condition and Results of Operations in the 2019 Form 10-K.

Operating Activities

Real estate inventory decreased from \$57,773,000 at April 30, 2019 to \$55,515,000 at July 31, 2019, primarily due to real estate land sales, which were offset in part by an increase in land development activity. Investment assets, net decreased from \$17,227,000 at April 30, 2019 to \$17,108,000 at July 31, 2019, primarily due to depreciation.

Accounts payable and accrued expenses increased from \$2,964,000 at April 30, 2019 to \$3,009,000 at July 31, 2019, primarily due to new accounting for additional lease liabilities at July 31, 2019, offset partially by a reduction in builder deposits in connection with sales activity. Trade accounts payable also declined as construction activity was slower during the period.

Financing Activities

Notes payable, net decreased from \$1,319,000 at April 30, 2019 to \$842,000 at July 31, 2019, primarily due to repayments made on financings for land development activity. The Company's financing arrangements in effect during the first quarter of 2020 are described below:

- Refer to Note 7 to the consolidated financial statements contained in the 2019 Form 10-K for detail about the loan agreement entered into with Main Bank in July 2018 with respect to the development of certain planned residential lots within the Hawksite subdivision located in Rio Rancho, New Mexico. The outstanding principal amount of the loan as of July 31, 2019 was \$813,000 and the Company made principal repayments of \$390,000 during the three months ended July 31, 2019. The interest rate on the loan at July 31, 2019 was 7.88%. The Company capitalized \$20,000 and \$0 of interest related to this loan in the three months ended July 31, 2019 and July 31, 2018. In August 2019, the outstanding principal amount of the loan was fully repaid and the loan was terminated.
- Refer to Note 7 to the consolidated financial statements contained in the 2019 Form 10-K for detail about the loan agreement entered into with BOKF, NA dba Bank of Albuquerque ("BoABQ") in December 2017 with respect to the development of certain planned residential lots within the Lomas Encantadas subdivision located in Rio Rancho, New Mexico. The Company made principal repayments of \$182,000 during the three months ended July 31, 2019. The Company capitalized \$4,000 and \$26,000 of interest related to this loan in the three months ended July 31, 2019 and July 31, 2018. In June 2019, the outstanding principal amount of the loan was fully repaid and the loan was terminated.
- Refer to Note 15 to the consolidated financial statements contained in the 2019 Form 10-K for detail about the loan agreement entered into with BoABQ in June 2019 with respect to the development of certain planned residential lots within the Lomas Encantadas subdivision located in Rio Rancho, New Mexico. The outstanding principal amount of the loan as of July 31, 2019 was

\$28,000 and the Company made no principal repayments during the three months ended July 31, 2019. The total book value of the property within the Lomas Encantadas subdivision mortgaged to BoABQ under this loan was \$922,000 as of July 31, 2019. The interest rate on the loan at July 31, 2019 was 5.39%. The Company capitalized less than \$1,000 of interest related to this loan in the three months ended July 31, 2019. At July 31, 2019, the Company was in compliance with the financial covenants contained within the loan documentation.

Investing Activities

Capital expenditures totaled \$1,000 for the first quarter of 2020, primarily for computer equipment. There were no capital expenditures in the same period of 2019.

The Company received life insurance proceeds of \$85,000 during the first quarter of 2019, which is reflected in the accompanying Consolidated Statement of Cash Flows. The income associated with the life insurance proceeds was recognized in various years prior to the first quarter of 2019.

Statement of Forward-Looking Information

The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements made by or on behalf of the Company. The Company and its representatives may from time to time make written or oral statements that are “forward-looking”, including statements contained in this report and other filings with the Securities and Exchange Commission, reports to the Company’s shareholders and news releases. All statements that express expectations, estimates, forecasts or projections are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. In addition, other written or oral statements, which constitute forward-looking statements, may be made by or on behalf of the Company. Words such as “expects”, “anticipates”, “intends”, “plans”, “believes”, “seeks”, “estimates”, “projects”, “forecasts”, “may”, “should”, variations of such words and similar expressions are intended to identify such forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and contingencies that are difficult to predict. All forward-looking statements speak only as of the date of this report or, in the case of any document incorporated by reference, the date of that document. All subsequent written and oral forward-looking statements attributable to the Company or any person acting on behalf of the Company are qualified by the cautionary statements in this section. Many of the factors that will determine the Company’s future results are beyond the ability of management to control or predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in or suggested by such forward-looking statements.

The forward-looking statements contained in this report include, but are not limited to, statements regarding (1) the Company’s expected liquidity sources, (2) the availability of bank financing for projects, (3) the expected utilization of existing bank financing, (4) the effect of recent accounting pronouncements, (5) the timing of recognizing unrecognized compensation expense related to shares of common stock issued under the AMREP Corporation 2006 Equity Compensation Plan or the AMREP Corporation 2016 Equity Compensation Plan, (6) the future issuance of deferred stock units to directors of the Company, (7) the future business conditions that may be experienced by the Company and (8) the recognition of a non-cash pre-tax pension settlement charge in the quarter ending October 31, 2019. The Company undertakes no obligation to update or publicly release any revisions to any forward-looking statement to reflect events, circumstances or changes in expectations after the date of such forward-looking statement, or to make any other forward-looking statements, whether as a result of new information, future events or otherwise.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

The Company’s management, with the participation of the Company’s chief executive officer and chief financial officer, has evaluated the effectiveness of the Company’s disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report. As a result of such evaluation, the Company’s chief executive officer and chief financial officer have concluded that such disclosure controls and procedures are effective to provide reasonable

assurance that the information required to be disclosed in the reports the Company files or submits under the Securities Exchange Act of 1934 is (i) recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission’s rules and forms, and (ii) accumulated and communicated to the Company’s management, including its chief executive officer and chief financial officer, as appropriate to allow timely decisions regarding disclosure. The Company believes that a control system, no matter how well designed and operated, cannot provide absolute assurance that the objectives of the control system are met, and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected.

Changes in Internal Control over Financial Reporting

No change in the Company’s system of internal control over financial reporting occurred during the most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, internal control over financial reporting.

PART II. OTHER INFORMATION

Item 6. Exhibits

<u>Exhibit Number</u>	<u>Description</u>
10.1	Development Loan Agreement, dated as of June 17, 2019, between BOKF, NA dba Bank of Albuquerque and Lomas Encantadas Development Company, LLC. (Incorporated by reference to Exhibit 10.1 to Registrant’s Current Report on Form 8-K filed June 18, 2019)
10.2	Non-Revolving Line of Credit Promissory Note, dated June 17, 2019, by Lomas Encantadas Development Company, LLC in favor of BOKF, NA dba Bank of Albuquerque. (Incorporated by reference to Exhibit 10.2 to Registrant’s Current Report on Form 8-K filed June 18, 2019)
10.3	Mortgage, Security Agreement and Financing Statement, dated as of June 17, 2019, between BOKF, NA dba Bank of Albuquerque and Lomas Encantadas Development Company, LLC. (Incorporated by reference to Exhibit 10.3 to Registrant’s Current Report on Form 8-K filed June 18, 2019)
10.4	Guaranty Agreement, dated as of June 17, 2019, made by AMREP Southwest Inc. for the benefit of BOKF, NA dba Bank of Albuquerque. (Incorporated by reference to Exhibit 10.4 to Registrant’s Current Report on Form 8-K filed June 18, 2019)
31.1	Certification required by Rule 13a-14(a) under the Securities Exchange Act of 1934
31.2	Certification required by Rule 13a-14(a) under the Securities Exchange Act of 1934
32	Certification required pursuant to 18 U.S.C. Section 1350
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema
101.CAL	XBRL Taxonomy Extension Calculation Linkbase
101.DEF	XBRL Taxonomy Extension Definition Linkbase
101.LAB	XBRL Taxonomy Extension Label Linkbase
101.PRE	XBRL Taxonomy Extension Presentation Linkbase

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: September 11, 2019

AMREP CORPORATION
(Registrant)

By: /s/ James M. McMonagle
James M. McMonagle
Vice President and Chief Financial Officer
(Principal Accounting Officer)

EXHIBIT INDEX

<u>Exhibit Number</u>	<u>Description</u>
10.1	Development Loan Agreement, dated as of June 17, 2019, between BOKF, NA dba Bank of Albuquerque and Lomas Encantadas Development Company, LLC. (Incorporated by reference to Exhibit 10.1 to Registrant's Current Report on Form 8-K filed June 18, 2019)
10.2	Non-Revolving Line of Credit Promissory Note, dated June 17, 2019, by Lomas Encantadas Development Company, LLC in favor of BOKF, NA dba Bank of Albuquerque. (Incorporated by reference to Exhibit 10.2 to Registrant's Current Report on Form 8-K filed June 18, 2019)
10.3	Mortgage, Security Agreement and Financing Statement, dated as of June 17, 2019, between BOKF, NA dba Bank of Albuquerque and Lomas Encantadas Development Company, LLC. (Incorporated by reference to Exhibit 10.3 to Registrant's Current Report on Form 8-K filed June 18, 2019)
10.4	Guaranty Agreement, dated as of June 17, 2019, made by AMREP Southwest Inc. for the benefit of BOKF, NA dba Bank of Albuquerque. (Incorporated by reference to Exhibit 10.4 to Registrant's Current Report on Form 8-K filed June 18, 2019)
31.1	Certification required by Rule 13a-14(a) under the Securities Exchange Act of 1934
31.2	Certification required by Rule 13a-14(a) under the Securities Exchange Act of 1934
32	Certification required pursuant to 18 U.S.C. Section 1350
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema
101.CAL	XBRL Taxonomy Extension Calculation Linkbase
101.DEF	XBRL Taxonomy Extension Definition Linkbase
101.LAB	XBRL Taxonomy Extension Label Linkbase
101.PRE	XBRL Taxonomy Extension Presentation Linkbase

CERTIFICATION

I, James M. McMonagle, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the period ended July 31, 2019 of AMREP Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Dated: September 11, 2019

/s/ James M. McMonagle
James M. McMonagle
Vice President and Chief Financial Officer
(Principal Financial Officer)

CERTIFICATION

I, Christopher V. Vitale, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the period ended July 31, 2019 of AMREP Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Dated: September 11, 2019

/s/ Christopher V. Vitale
Christopher V. Vitale
President and Chief Executive Officer
(Principal Executive Officer)

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of AMREP Corporation (the “Company”) on Form 10-Q for the period ended July 31, 2019 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), each of the undersigned does hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to his knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: September 11, 2019

/s/ James M. McMonagle
James M. McMonagle
Vice President and Chief Financial Officer
(Principal Financial Officer)

/s/ Christopher V. Vitale
Christopher V. Vitale
President and Chief Executive Officer
(Principal Executive Officer)